

SALES INTERN POSITION OPENING GROW YOUR SKILL WITH OPPVENUZaa

Job Description: Sales Intern

Position: Sales Intern

Location: [pune]

Type: Internship (Part-time/Full-time)

Duration: [Specify duration, e.g., 3 months, 6 months]

About Oppvenuz:

Oppvenuz is a leading online platform dedicated to connecting clients with top-notch venues for all types of events, from weddings to corporate gatherings. We pride ourselves on our extensive network, user-friendly



interface, and exceptional customer service. As we continue to grow, we are seeking a motivated and enthusiastic Sales Intern to join our dynamic team.

Key Responsibilities:

- Assist in Lead Generation: Research and identify potential venues and clients, compile lists of prospects, and maintain an up-to-date CRM database.
- Support Sales Team: Assist in preparing sales presentations, proposals, and reports. Help coordinate sales meetings and follow-ups.
- Customer Engagement: Contact potential clients via phone, email, or in-person to introduce our platform, understand their needs, and set up appointments for the sales team.
- Market Research: Conduct market research to identify new opportunities and trends within the event and venue industry. Analyze competitors and contribute to the development of sales strategies.

Qualifications:

- Education: Currently pursuing a degree in Business, Marketing, Sales, Hospitality, or a related field

How to Apply:

Interested candidates are invited to submit their resume and a cover letter detailing their interest in the internship and relevant qualifications to Madhuri Talokar at madhuri.talokar@oppvenuz.com. For further inquiries, you can reach us at 8080594096.

