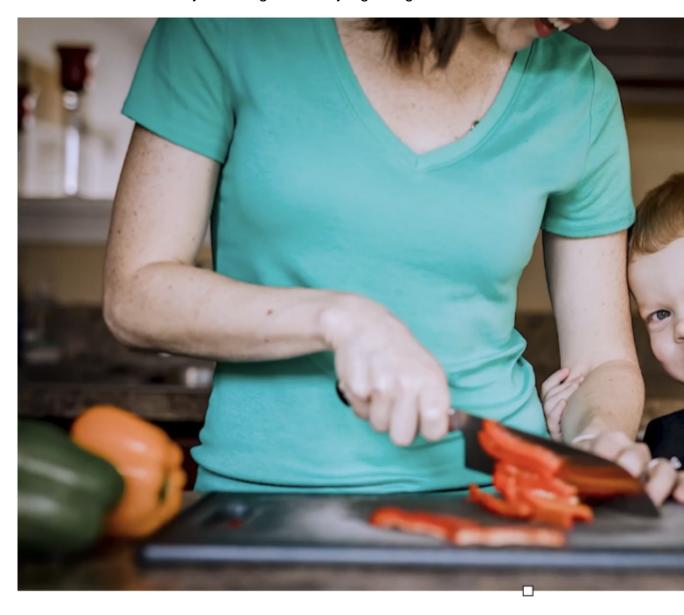
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It's often said that "the path to success is not a straight line." This sentiment perfectly captures the journey of Kara Beutel, a wife and mother of two fromPennsylvania, who became a Cruise Planners Travel Advisor after exploring various careers, including a brief stint with the Federal Bureau of Investigation. Today, Kara successfully books over seven figures in travel annually, but her road to this fulfilling career was far from predictable.

Armed with degrees in Nutrition, Criminal Justice, and Chemistry, Kara initially pursued a career in medicine and later spent five years working for the FBI.Despite these impressive accomplishments, Kara found herself lacking passion for these paths.

As a mother, she desired a career that not only fulfilled her professionally but also allowed herto be present in her children's lives. Reflecting on this, Karashared, "I don't want them toremember me as the mom who was always working and always ignoring them."



This desire for balance and fulfillment led Kara to follow in her mother's footsteps as a travel professional. Her mother, Tracy Bonetti, started the family's <u>Cruise Planners franchise</u> in 2001, allowing them to enjoy countless travel adventures together. Kara fondly recalls one such experience: "I rememberdoing homework on a four-night cruise when I was 11."